

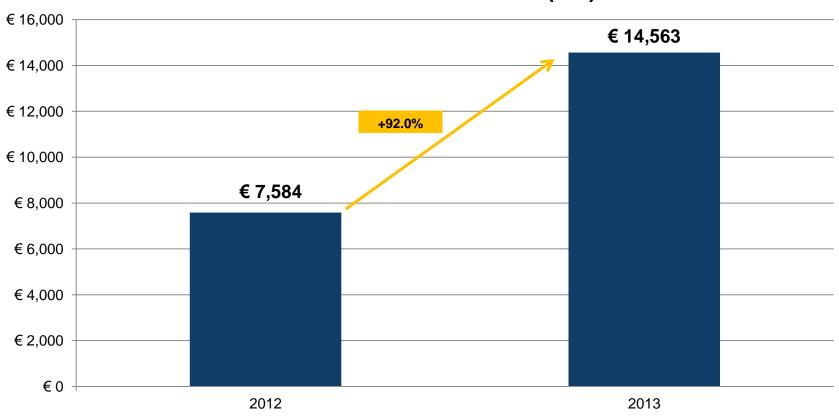
AUGUST 2014

Global Mobile Advertising Revenue 2013 The State of Mobile Advertising Around the World

Global mobile advertising revenue nearly doubled in 2013



Global mobile ad revenue (€m)*

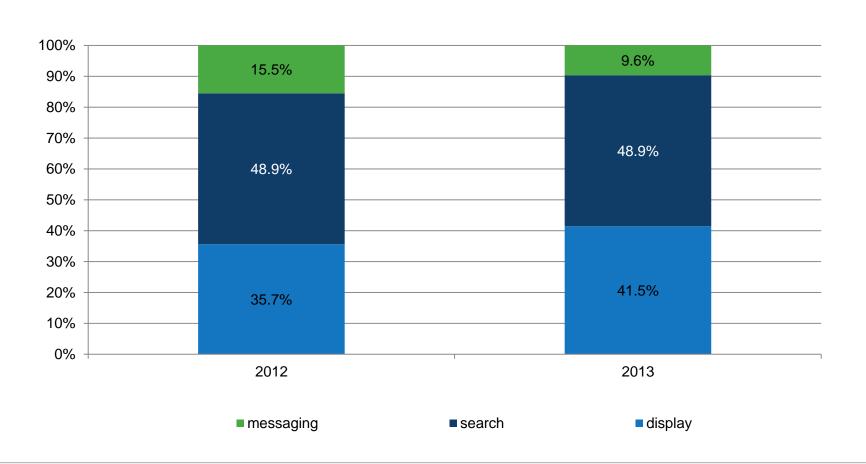


^{*}All data in this presentation is in constant 2013 EUR. Constant exchange rates have been used in order to eliminate currency effects on the growth rate.

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Display expands its share of mobile advertising as messaging faces pressure

Global mobile ad revenue by format



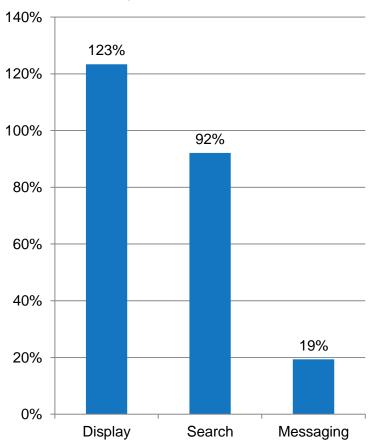


Mobile display advertising revenues more than doubles as growth outperformed other formats



€ 8,000 € 7,000 €7,123 € 6,000 €6,041 € 3,416 € 5,000 € 3,336 € 4,000 2013 revenues € 3,000 2013 additions 2012 revenue € 2,000 € 3,707 2,705 € 227 €1,399 € 1,000 € 1,172 €0 Display Search Messaging

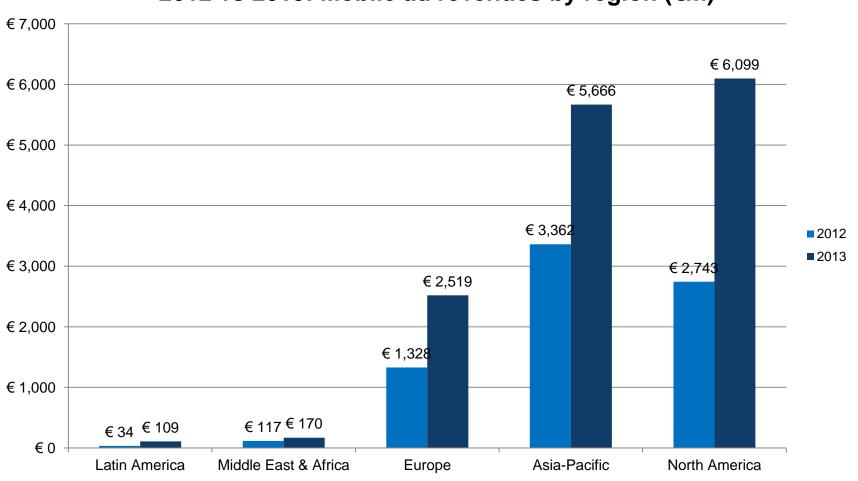
Mobile ad growth in 2013 by format (%)



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North America overtakes Asia-Pacific as largest mobile advertising market

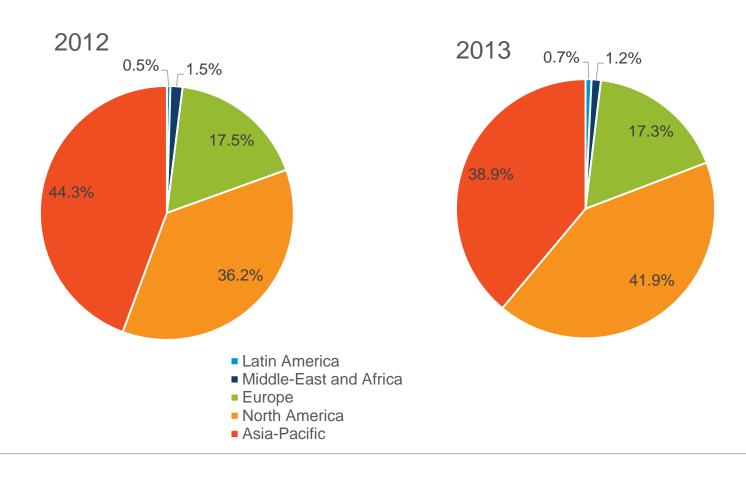
2012 vs 2013: Mobile ad revenues by region (€m)



Share gains for all regions apart from Asia-Pacific and Middle East & Africa

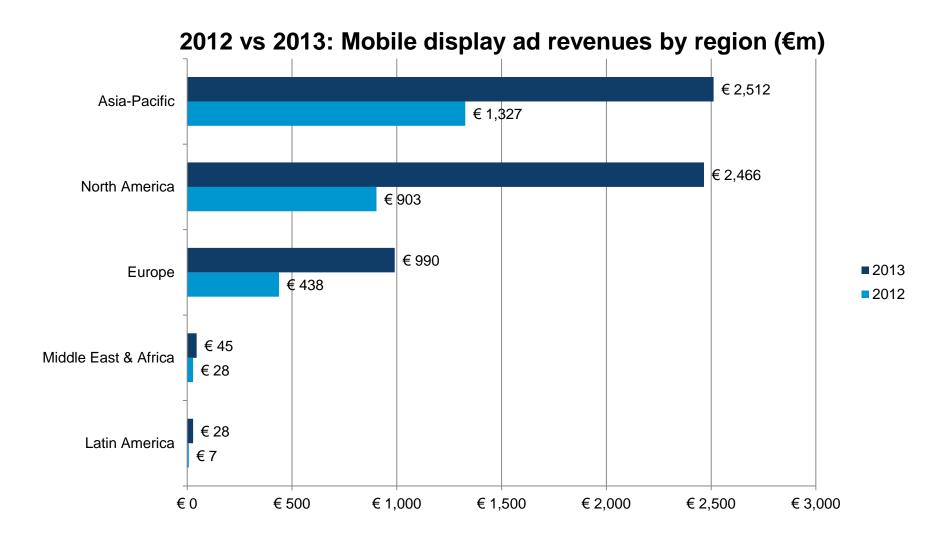


Global mobile advertising revenue: share by region



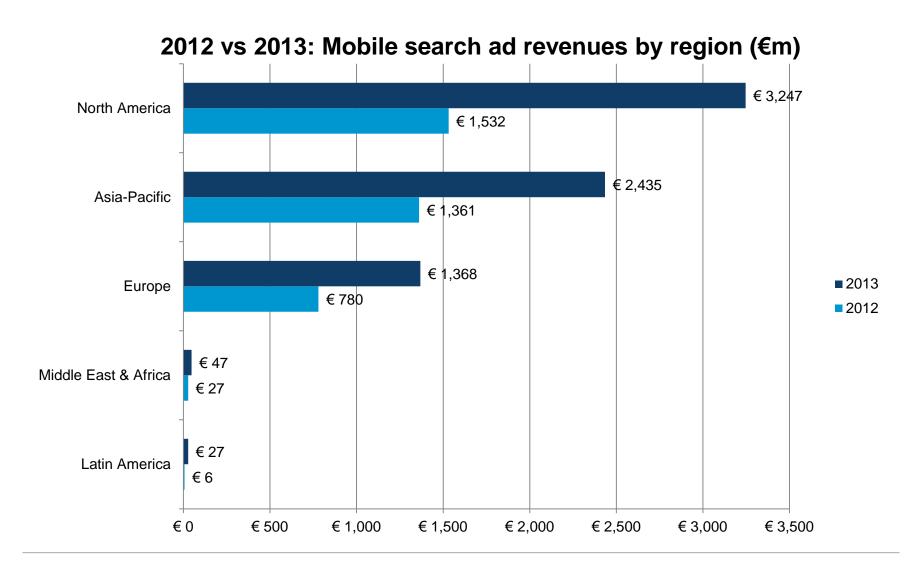


Asia-Pacific maintains marginal lead in mobile display advertising ahead of rapidly growing North American market



Unchanged regional ranking in mobile search advertising

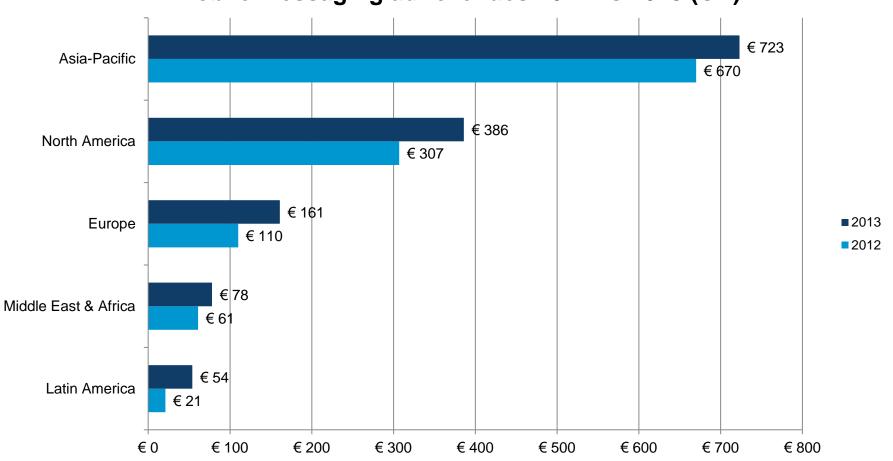






Gap between smaller and larger mobile advertising regions is less pronounced in messaging

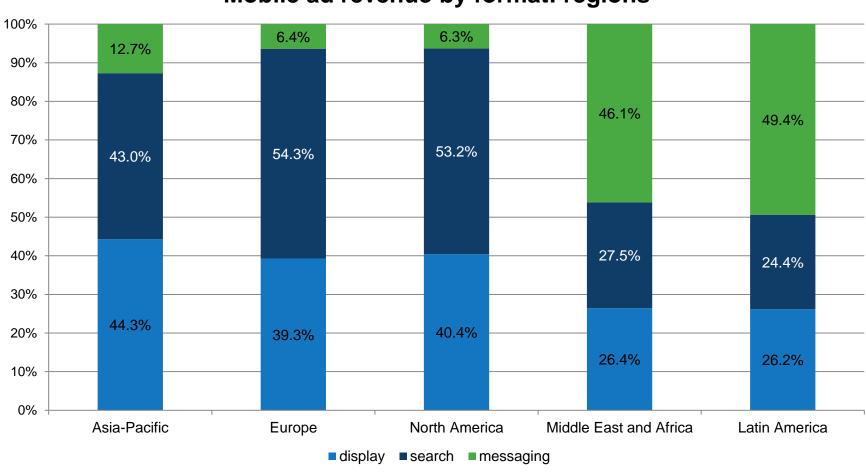
Mobile messaging ad revenues 2012 vs 2013 (€m)



Strong differences across format distribution globally



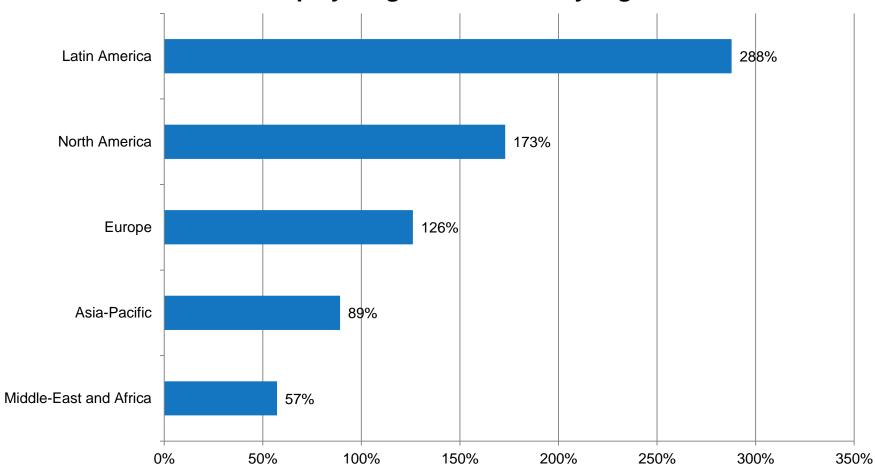
Mobile ad revenue by format: regions





Latin American mobile display market grows 5x faster than market in Middle East and Africa

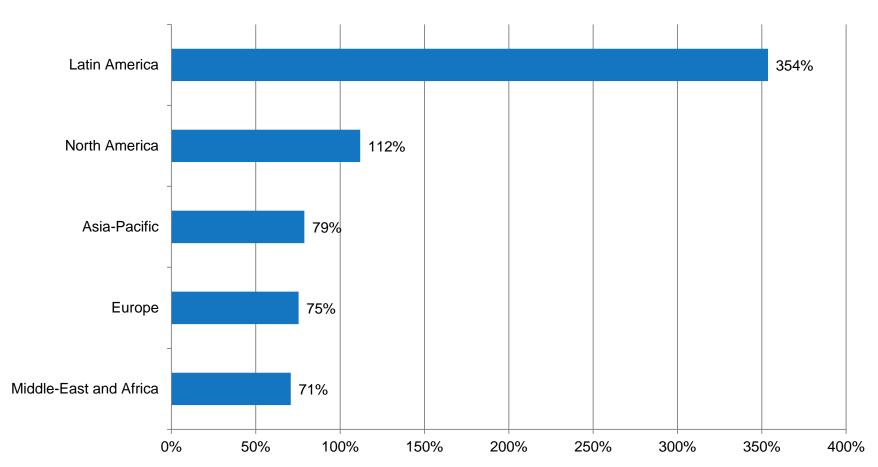
Mobile display ad growth in 2013 by region





Mobile search growth in Latin America decoupled from relatively homogenous growth in other regions

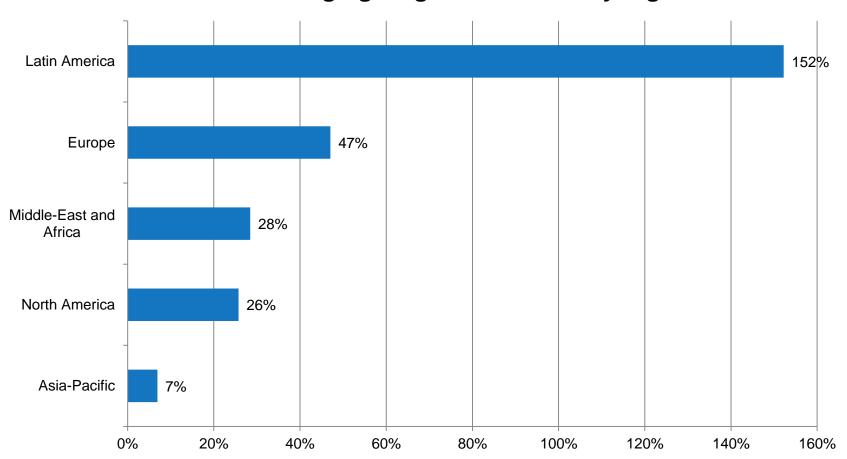
Mobile search ad growth in 2013 by region





Maturity of messaging advertising evident in Asia Pacific, but format still commands triple-digit growth in Latin America

Mobile messaging ad growth in 2013 by region



Thanks

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